



## Alta Announce new Business Partner for Recruitment in CEE, SEE

The Alta Group is pleased to announce that it has signed a Co-operation Agreement with HILL International, an Austrian recruitment and training company with offices in 20 countries mainly in Central, Eastern and South Eastern Europe.



Derek Soper, Chairman of The Alta Group Ltd, said, “Although Alta is not a recruitment firm, we have increasingly been asked by our client base to use our detailed knowledge of the industry and the people in it, to introduce top flight executives to leasing companies seeking to expand. This new alliance will enable Alta to provide a far greater depth of support to our clients without detracting from its core business.”

The benefits of the two firms working together are that –

- Alta will bring its in depth knowledge of the equipment finance industry and the practical understanding of what is needed for the creation of an efficient operation, and
- HILL International will bring advanced recruitment and selection skills, together with a detailed knowledge of personnel and employment matters across those countries.

HILL International was founded in Vienna in 1975 and 1989 began opening offices in countries to the east of Austria. They now have 40 offices in the following 20 countries: Austria, Bosnia-Herzegovina, Bulgaria, Czech Republic, Croatia, Germany, Hungary, Kazakhstan, Kosovo, Latvia, Poland, Russia, Romania, Serbia, Montenegro and Macedonia, Slovakia, Slovenia, Switzerland, Turkey, Ukraine. They are also in India.



Elisabeth Leyser, a director of HILL International, said “We are looking forward to developing new relationships in the leasing and finance industry in conjunction with The Alta Group by combining their in depth knowledge and extensive industry contacts with our decades of experience in search and selection using our well-founded methods of assessment. We act on a scientific basis and at the same time are oriented by the people.”



Alan Leesmith, a Principal of Alta, said, “We are spending a lot more time working with clients on the expansion of their businesses in the CEE and SEE and to link with a company with such an extensive network will enable us to provide additional support to our clients “on the ground”. What particularly appeals to us about establishing a relationship with HILL International is that they were the first personnel consultancy to have the vision to expand into the former Eastern Block while the Iron Curtain was still falling.”

For more information please contact:-

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